



iVENDING

INTELLIGENT CONCEPTS

CUSTOM AUTOMATED SOLUTIONS

CONFIDENTIAL – TRADE SECRETS – EXEMPT FROM PUBLIC RECORDS

MEET OUR FOUNDER

GILDA ROSENBERG



Gilda is the visionary founder and CEO of Gilly Vending. She specializes in conceptualizing and crafting automated solutions, building teams and implementing strategies- both internally and externally from scratch. She excels in driving organizational change by increasing her stakeholder's profitability and fostering strong partnerships while charismatically leading her company.

Gilda leverages her proven history of award-winning thought leadership and executive guidance to orchestrate cutting –edge programs for prestigious clients coast-to-coast. Her nearly forty years of industry experience has shaped her into the leader she is today. A strong proponent of diversity and inclusion initiatives, she embraces and nurtures every opportunity to empower and propel other diverse-owned businesses to realize their own dreams of success.



Gilda@Gillyvending.com



(305) 924-5058

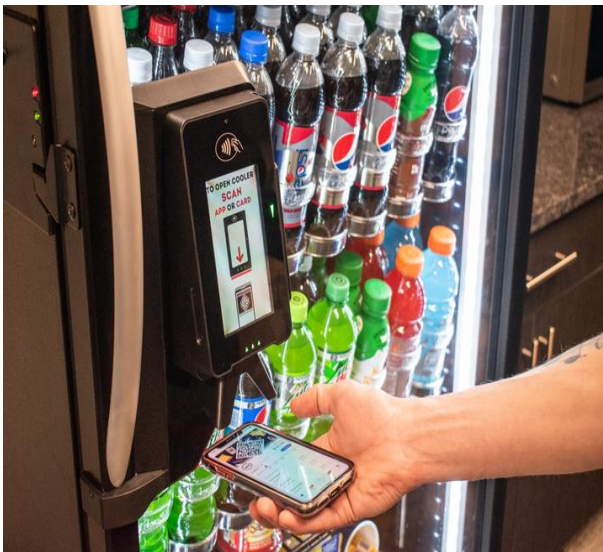
Diversity Meets Strategy

- **FOUR DECADES OF EXPERTISE IN DEVELOPING HEALTHCARE, ACADEMIC, MILITARY AND TRANSPORTATION AUTOMATED SOLUTIONS**
- **LARGE HEALTHCARE SYSTEMS AGGREGATION SPECIALISTS.**
- **VETTED CONTRACTED VENDING SUPPLIER TO PREMIER, VIZIENT, INTALER, HEALTHTRUST**
- **DEDICATED & RESPONSIVE RFP / RFI DIVISION**
- **NATIONWIDE PARTNERSHIPS WITH ALL BOTTLERS & MANUFACTURERS**
- **INCUBATOR FOR MINORITY, VETERAN & DISABLED OWNED PRODUCT LINES**
- **SUSTAINABLE INITIATIVES & ENERGY STAR RATED EQUIPMENT**
- **ROBUST HEALTHY & CUSTOMIZED REGIONAL FAVORITES PLANOGRAMS**
- **MULTI LANGUAGE WELCOME & NUTRITIONAL INFORMATION SCREENS**
- **NATIONALLY CERTIFIED MBE & WBE**



Gilly Has THE Largest Portfolio of State-of-the-Art Equipment...

SPECIALLY CHOSEN TO ENHANCE YOUR ENVIORNMENTS, RAISE CONSUMER SATISFACTION & INCREASE REVENUES.



CUTTING-EDGE EQUIPMENT ELEVATES YOUR VENDING

Sanitizing UV Light Sensors

3D Interactive Panel

Refrigerated All-In-One





GILLY'S AUTONOMOUS GOURMET KITCHEN.

**Welcome To The Cafeteria
of the Future...**

**ON DEMAND HOT MEALS, PIZZA,
RAMEN NOODLES, FROZEN YOGURT,
SMOOTHIES, FRESH SALADS & MORE**

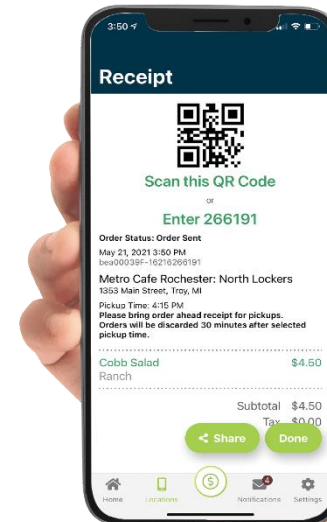


DINING & FOOD SERVICE MADE EASY



From online/mobile ordering to an overall enhanced dining experience, our Dining brings more to the table. Plus, it can allow you to stay open by converting your cafeteria to self-service.

- **Order Ahead** - Make ordering food at your dining locations flexible and convenient. Your employees and guests can simply place their order whenever they want, from their Pay App or from online.
- **Grab and Go Lockers** - Our Grab and Go Lockers work with our Order Ahead feature, App Pay, and can be integrated with your existing system to provide a seamless customer experience.

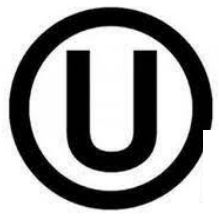


FARMER'S FRIDGE

SALADS IN A JAR

Hand Made with Farm Fresh Seasonal Ingredients





GILLY'S IN-HOUSE GRAPHIC DESIGN TEAM BEAUTIFIES YOUR ENVIRONMENT



CUSTOM MICRO MARKETS & SMART COOLERS

Our innovative smart coolers, automated kiosks and superior products are the heart of your Micro Markets. We provide employees or visitors a stress-free purchasing experience.

People demand fresh, healthy snacks, meals, and beverages that are available 24/7. Maximize your market's uptime with the best-in-class self-service technology and product selections that are enjoyed and trusted by our over 1000 locations and millions of consumers served annually.



SECURE & UNSECURED MICRO MARKET DESIGN OPTIONS

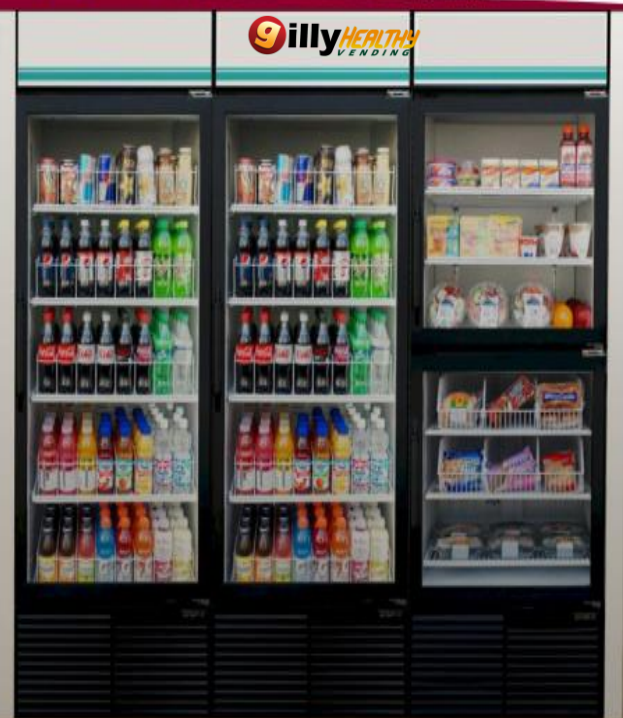
Customized branding also available at no cost to you!



**PAYMENT
KIOSK**



THE WORLD'S
BRIGHTEST MINDS
SNACK HEALTHY



Gilly Has a Floor Plan For Any Location

gilly grab&go
MARKETS



**We provide the largest selection
of Fresh Foods, Beverages and
Healthy Snacks crafted to satisfy
every regional and cultural taste**



**Committed to
100% Customer
Safety and Satisfaction**

gilly *HEALTHY*
VENDING



Coffee & Tea Systems Gilly Has them All...

Freestanding
Countertop
K-cups

New In Our Portfolio...

Touchless Pay & Brew
Mobile System



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LOOKING FOR POURING RIGHTS?

All-In-One Snack & Beverage Contracts...

BRING IT ON!!



WHY SETTLE WHEN YOU CAN HAVE THEM ALL!

Service Logistics & Transparent Reporting

ALL CONTRACT MANAGERS HAVE A CUSTOMIZED SALES/ INVENTORY

DASHBOARD AT THEIR FINGERTIPS FOR “REAL-TIME” TRANSPARNCY REPORTING

- ⑨ Our intelligent field-logistics takes the guesswork out of knowing which machines to fix or fill and how much of which products to take.
- ⑨ Automatically creates optimized schedules every day to eliminate out of stocks and wasted trips.
- ⑨ Enables Gilly to generate accurate machine orders to save driver time and reduce bring backs, thus dramatically reducing our carbon footprint.
- ⑨ Optimize planograms to maximize sales by
- ⑨ Replacing, doubling-up, or changing products.

OUR MACHINES TALK TO US 24/7...AND WE'RE LISTENING!

- ⑨ Comprehensive alerting including bill and coin jams, power failures and other revenue-impacting issues.
- ⑨ End-to-end service dispatch solution for assigning, repairing and closing-out service calls.



**100% Service to
your Equipment
Guaranteed
Full Transparency**

Gilly Generates Electronic Machine
Revenue Collection Reports



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OUR TECHNOLOGY LEADS THE WAY



Knowing what to take...before ever leaving our warehouse!

Total Transparency through Wireless Technology

Gilly has invested millions of dollars in the latest equipment and technology our industry has to offer. Our machines and markets are installed with remote reporting systems providing us real time sales data. This data allows us to use dynamic routing, assuring you the highest level of service and freshness.



- 📍 Remote Monitoring
- 📍 Dynamic Route Scheduling
- 📍 Pre-kitting for 99% Accuracy
- 📍 Real Time Reporting
- 📍 Machine Level Inventory
- 📍 Cash Accountability Information

On time, every time!



We Deliver Smarter Solutions...with just a click!

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Gilly Accepts All Major Credit, Debit, Student Payment Cards & Payroll Deduct Too!

- Our current technical capabilities allow our equipment to accept all types of payment methods: cash, credit cards, debit cards, NFC payments (such as *Apple Pay*, *Samsung Pay*, *Google Pay*, and more).
- All readers will accept smart cards and will be installed on all machines prior to delivery. Our current partnership with *USAT* and *Blackboard* allows us to be 100% compatible with all the payment systems aforementioned.
- We install *USAT* readers and the back end of the transaction is processed by *Blackboard*. Since there is a current partnership between *Blackboard* and *USAT*, all machines are compatible with smart cards.





Gilly Vending recognizes that many of our industry's processes have the potential to affect the surroundings in which we all operate and live. Our company continues to increase its **sustainability initiatives** by implementing improvements where possible, while balancing the needs of customers, employees, and the environment.

We focus on the areas where we can have the greatest impact: product sourcing and purchasing, distribution and transportation, waste and recycling along with communication & training.

New snack machines are equipped with LED lights saving 25% more energy than standard florescent bulbs.

Our latest glass-front beverage & snack vending machines comply with Energy Star requirements.

We offer energy conservation devices for snack and beverage machines that reduce power consumption during periods of inactivity.

We are proactively seeking, testing and evaluating alternative fuel vehicle options that provide the latest fuel efficient technology.

Pre-Kitting

We have deployed LightSpeed technology in our warehouse operations allowing for distribution efficiencies saving on fuel costs.

Cardboard

We recycle over 500 tons of cardboard each year through our distribution center.

LED Lighting

We save our customers hundreds of thousands of dollars per year in electric costs by installing LED lighting on our equipment.



Start Saving Today!

The USConnect Card can be used in Vending, Dining and Markets!



Cashless Convenience!

A Feature Rich Program Geared directly to impact Employees on a daily basis!



Earn Reward Points!



Promotions offered Daily!



Giving Back – Stronger Together!



US CONNECT PROGRAM



Rewards For You Everyday!

NATIONALLY CERTIFIED – MINORITY OWNED & LED

THIS CERTIFIES THAT

Gilly Ent., Inc.

dba Gilly Vending, Inc.



* Nationally certified by the: **FLORIDA STATE MINORITY SUPPLIER DEVELOPMENT COUNCIL**

*NAICS Code(s): 454210

* Description of their product/services as defined by the North American Industry Classification System (NAICS)

02/01/2021

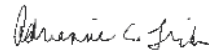
Issued Date

FL01413

Certificate Number

02/01/2022

Expiration Date


Adrienne Trimble



Beatrice Louissaint, President & CEO

By using your password (NMSDC issued only), authorized users may log into NMSDC Central to view the entire profile: <http://nmsdc.org>

Certify, Develop, Connect, Advocate.

* MBEs certified by an Affiliate of the National Minority Supplier Development Council, Inc.®