# Vending Machines and Services

### Effective April 1, 2021 through March 31, 2024

#### **Products and Services Available**

This category includes traditional vending machines, micro markets and office coffee services and beverage stations. Products include snacks, fresh and frozen food, personal protective equipment (PPE) and healthcare items. Payment options include cash, credit card and employee accounts. Contactless vending using cellular phone apps are available.

#### **Portfolio Highlights**

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- Comprehensive coverage of the United States and Puerto Rico.
- Various price and rebate programs are available.
- Suppliers provide equipment and service.
- Healthy options are available.
- PPE vending is available.
- PMDF is required for program participation.
- Smartsheet<sup>™</sup> Bid tool is available for Members to evaluate all Premier contracted suppliers.

#### **Supplier Contact Information**

- <u>Canteen</u>: Nick LoMascolo, 615.483.7631, <u>nick.lomascolo@compass-usa.com</u>
- <u>Gilly Vending</u>: Gilda Rosenberg, 305.924.8058, <u>gilda@gillyvending.com</u>
- National Vending: Samantha Hadden, 515.271.8546, shadden@nationalvending.com

**Note:** Supplier contact information is current as of April 1, 2021. For up-to-date contact information, see supplier's detail tab in Supply Chain Advisor.

#### Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Please visit the Premier Food and Nutrition PremierConnect Community to view promotional opportunities
  - Please visit Supply Chain Advisor for:
    - Contract Information Sheets
      - Vending Toolkit (see below for Smartsheet <sup>™</sup> bid tool)
      - Price Activation PMDF
- Smartsheet<sup>™</sup> bid tool available at <u>Vending Services Quote</u>. Functionality includes:
  - Vending toolkit spreadsheet available to help prepare and manage bids.
  - Scope of work evaluation transmitted to contracted suppliers for bid.
  - Suppliers respond to member via the bid tool.

Contracted Suppliers							
Supplier	New Contract	Expiring Contract					
canteen	PP-DI-1872	New					
<b>Silly</b> VENDING	PP-DI-1873	PP-DI-1439					
III. I III NATIONAL VENDING	PP-DI-1874	New					

Gilly is a woman-owned enterprise (WBE).

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## **Product and Service Offering**

	Centralized Program Management	Web-based Reporting	Cash and Credit	Contactless Vending	Traditional Vending	Micro Market	ocs	Healthy Options
Canteen	✓	✓	$\checkmark$	✓	✓	✓	$\checkmark$	$\checkmark$
Gilly	✓	✓	✓	✓	✓	¥	$\checkmark$	✓
National Vending	$\checkmark$	$\checkmark$	$\checkmark$	✓	$\checkmark$	$\checkmark$	✓	$\checkmark$

Rebates vary from 5% to 36% based on volume, product type and other details.

## **Example Program Onboarding Process and Timeline**

Steps	Approximate Timeline			
Use Smartsheet bid tool to compare offerings from contracted suppliers Express interest to national accounts contact (listed above)	2 to 7 business days			
Initial discovery call/meeting with vendor sales contact to identify program needs/goals	3 to 7 business days			
Vendor conducts on-site survey	5 to 14 business days			
Vendor presentation/member agreement Present program, design and financials Draft and execute agreement	10 to 20 days			
Installation	30 to 45 single location 60 to 90 national agreement			
Member staff training	1 day			
Overview of management tools	1 day			

### Questions

To register for access to Premier Communities and Supply Chain Advisor (SCA):

- Visit <u>www.premierinc.com</u>.
  - Click on REGISTER in the upper right corner.
  - Accept terms and conditions for the site.
  - Complete the registration form. To have visibility to the contract site, Supply Chain Advisor (SCA), click the box for access.
  - Confirmation for active username and password should be received within three to five business days.
- The initial account setup will allow you to join communities. Choose multiple communities that are of interest to you and your facility to stay informed with contract updates and Premier activities. Participate on discussion boards by asking questions of your peers and sharing best practices.
- <u>Supply Chain Advisor</u>: Access to contract portfolios, contract information sheets, launch packets and supplier national contact.